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Message Text

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PAGE 01 ISLAMA 02603 271149Z

51
ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 W
---------- 002734
P R 271045Z MAR 75
FM AMEMBASSY ISLAMABAD
TO SECSTATE WASHDC PRIORITY 9337
INFO AMCONSUL KARACHI

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E.O. 11652: N/A
TAGS: BEXP, PK
SUBJECT: CHEMTEX PROPOSAL FOR POLYESTER PLANT

REF: (A) STATE 067345
(B) ISLAMABAD 2559
(C) KARACHI 0542

1. AS REPORTED PARA THREE REF C, EMBASSY WAS ABLE TO OBTAIN APPOINTMENTS FOR CHEMTEX-DUPONT TEAM WITH KEY MEMBERS OF BID EVALUATION COMMITTEE. ACTING ECONOMIC/COMMERCIAL COUNSELOR AND ALSO COMMERCIAL OFFICER ACCOMPANIED OFFICIALS ON CALLS TO ALAUDDIN AHMAD, ADDITIONAL SECRETARY, AND SHAMIN ARIF, DEPUTY SECRETARY, BOTH OF MINISTRY OF PRODUCTION, INDUSTRIES AND TOWN PLANNING, AND JM MIRZA, SECRETARY, BOARD OF INDUSTRIAL MANAGEMENT.

2. CHEMTEX-DUPONT OFFICIALS WERE PLEASED WITH RESULTS OF THEIR MEETINGS IN ISLAMABAD AND STATED THAT THEY WERE GENERALLY ENCOURAGED AS TO THEIR PROSPECTS OF WINNING THE BID. THEY WILL RETURN TO KARACHI THIS EVENING, MARCH 27, AND WILL MEET AGAIN WITH KEY OFFICIALS IN KARACHI BEFORE RETURNING TO THE UNITED STATES. THEY PLAN TO RETURN TO KARACHI APPROXI-MATELY APRIL 9. THEY WERE MOST APPRECIATIVE FOR SUPPORT GIVEN THEM BY CONGEN KARACHI.

3. CHEMTEX-DUPONT OFFICIALS STATED THAT THERE HAD BEEN A FAILURE IN COMMUNICATIONS BETWEEN THEMSELVES AND ROGER DYSART,
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PAGE 02 ISLAMA 02603 271149Z

ASSISTANT TO PRESIDENT OF CHEMTEX, MENTIONED PARA ONE OF REF

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A. THEY WERE INTERESTED IN MEETING WITH MINISTER OF PRODUC-
TION RAFI RAZA AND NOT WITH PRIME MINISTER BHUTTO. HOWEVER,
THEY HAVE SINCE MET BRIEFLY WITH MINISTER RAZA AT A SEMINAR IN
KARACHI. THEY STATED THAT THEY WERE VERY PLEASED AT APPOINT-
MENTS EMBASSY HAD BEEN ABLE TO OBTAIN FOR THEM AND DID NOT
DESIRE ANY ADDITIONAL APPOINTMENTS IN ISLAMABAD AT THIS TIME.
BYROADE

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Message Attributes

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Disposition Authority: buchant0
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